

November 12, 2025

National Stock Exchange of India Limited The Listing Department Exchange Plaza, 5th Floor Plot C 1 – G Block Bandra-Kurla Complex, Bandra (E)

Mumbai 400 051

Scrip Code: SHRIRAMPPS

BSE Limited

Dept of Corporate Services Phiroze Jeejeebhoy Towers

Dalal Street, Fort Mumbai 400 001 Scrip Code: 543419

Dear Sir/Madam,

Sub: Investor Presentation

Pursuant to the provisions of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Investor Presentation on the Unaudited Financial Results (Standalone & Consolidated) of the Company for the second quarter and half-year ended September 30, 2025.

We request you to take the above information on record.

Thanking you Regards

For Shriram Properties Limited

K. Ramaswamy Company Secretary & Compliance Officer ACS 28580

Encl: a/a

Shriram Properties Limited

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CIN No.: L72200TN2000PLC044560 Email: cs.spl@shriramproperties.com







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Shriram Properties Overview



Legacy of Leadership

25+ Years of Trust & Excellence

Strong presence across
Bengaluru, Chennai, Kolkata
& Pune



Proven Delivery Excellence

48 Projects Completed 29.2 msf Delivered

Delivering quality spaces with precision and consistency



Customers at the Heart

31,000+ Happy Customers
23% Referrals Volume

Building lasting relationships through trust and satisfaction

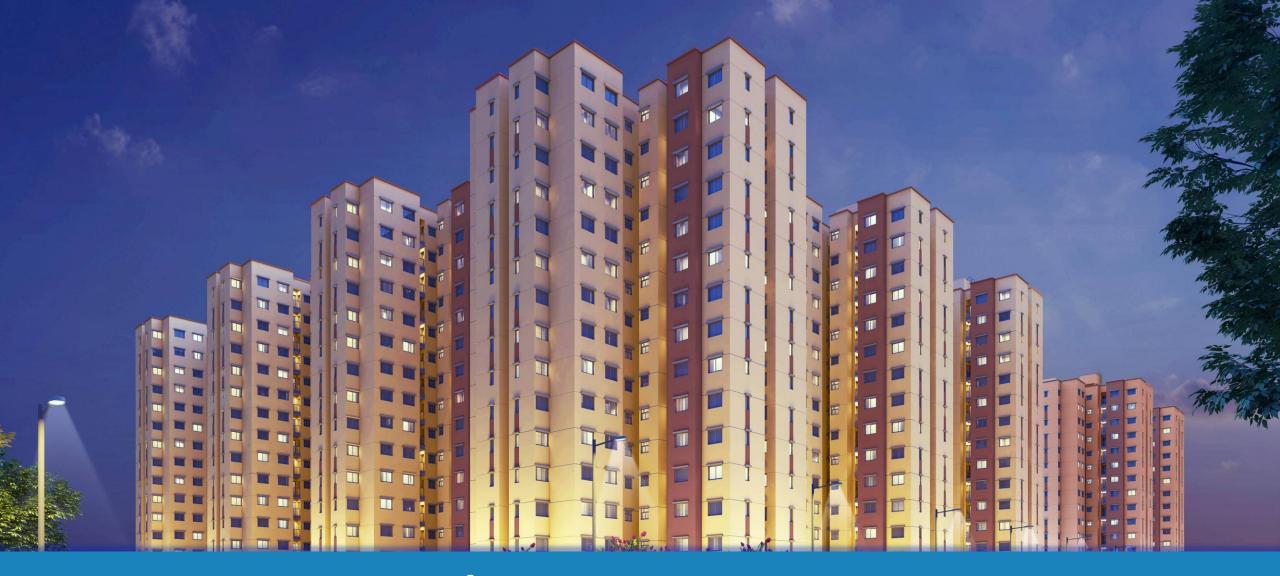


Unblemished Credit Reputation

Debt Equity of 0.3x CRISIL A- (Positive) Rated

A testament to strong governance and financial discipline

A credible mid market, mid-premium residential real estate brand in core markets Built on Legacy. Driven by Performance. Trusted by Thousands



Q2|H1 FY26 Overview

Challenging Quarter On Regulatory Transition Impact in the Region SPL Performance Satisfactory amidst Macro Headwinds; Strong Recovery Seen in H2





Greater Bengaluru Authority (GBA) & eKhata Transitionary impacts

- Bengaluru undergoing landmark transition
 - Rollout of the Greater Bengaluru Governance Act
 - BBMP restructured into 5 Corporations
 - Came into effect from Sep'25, but stabilizing still
- Transitionary impact on the RE Sector in Q2
- BBMP stopped processing; New authorities not operational until recently, impacting approvals
- Encouraging signs of normalcy with swift administrative action and proactive measures since Oct'25, augurs well for Q3/H2.
- Regional sector impacted by delayed OCs and non-availability of eKhata – in turn affecting customer handovers, registration & revenue recognition



Strong YoY Growth Trends; But Absolute Earnings Modest on Deferred Revenues

- Operational KPIs reflect strong business trends
- Q2 financials suffered on deferred handovers
 - Completed projects awaiting OC & eKhata
 - Revenue recognition deferred from Q2, over 650 units, across 5 projects with Rs. 420+ Crs of revenue potential
- Low revenue base impacted profitability;
 Further compounded by certain one-off costs
 - One-time settlement related to Ashiana land in Kolkata
 - New launch campaigns costs in Bangalore and Pune
- Margin pressures temporary; To normalize with healthy handovers in H2.
- Revenue and earnings rebound likely in H2



Strong H2 Outlook Driven by Robust Launch Pipeline and Project completions

- Recently launched projects witnessing strong sales traction.
- Mid-market and mid-premium segments continue to show healthy absorption
- Pricing trends remain firm and upward
- Positive market conditions, coupled with launch line-up, should deliver robust H2
- New project completion on track. Coupled with normalcy in approvals, stronger handovers and revenue recognition forecast for H2

Current Status of Deferred OC / eKhata from H1 | Q2



Completed Projects Impacted by eKhata for Handovers





2_{Projects}, 350+ _{Units} 170+ _{Crs}

Revenue recognition deferred due to eKhata in completed Projects

Completed Projects Impacted by Delay in OC's for Handovers







3_{Projects}, 300+ _{Units} 250+ _{Crs}

Revenue recognition deferred due to non receipt of OC in Completed Projects

5_{Projects}, 650+ _{Units} 420+ _{Crs}

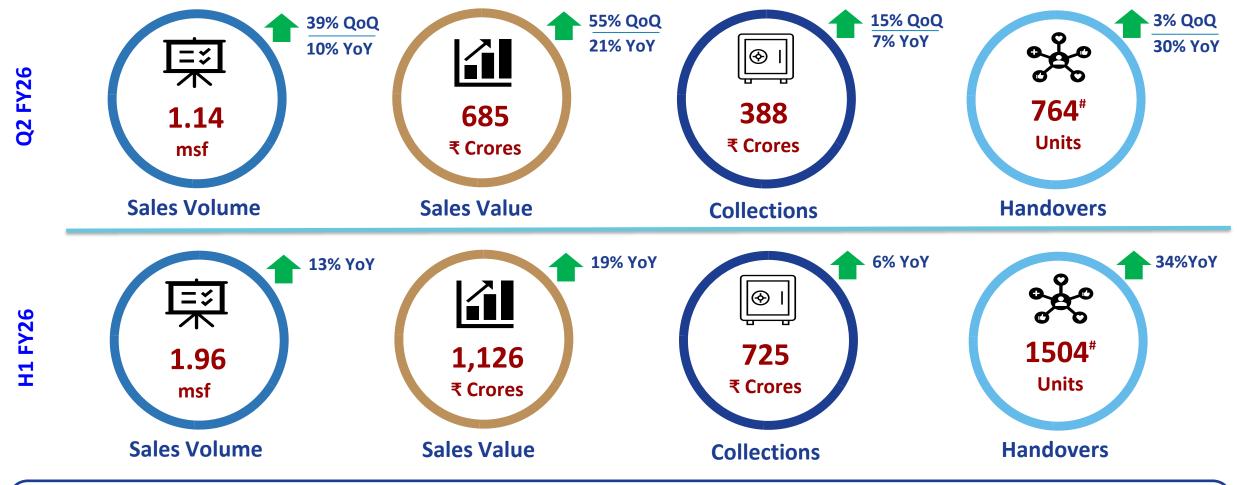
Revenue recognition deferred due to non receipt of OC & eKhata in Completed Projects



Q2|H1 FY26 Highlights

KPI Snapshot : Q2 | H1 FY26

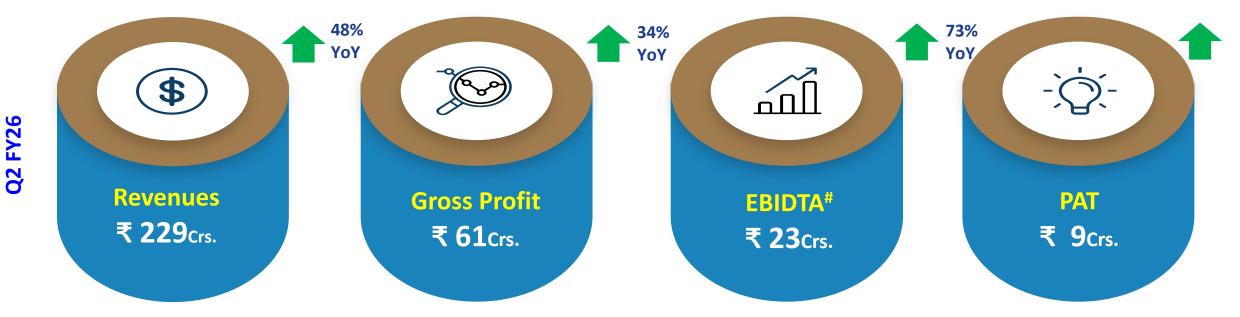




- Strong sequential growth in sales, driven by robust launch performance during Q2.
- Robust customer handovers & income recognition likely in H2.

Financial Performance Snapshot: Q2 FY26





- Satisfactory performance despite macro headwinds on the regulatory front
- Strong YoY growth trends, on low base, but absolute revenues and earnings subdued. Set to rebound strongly in H2
- Project profitability remains healthy, reflecting strong business fundamentals. Gross Margins above 30% levels in Q2 and in H1FY26
- Revenue recognition set to gain momentum with ongoing normalization of OC/CC/eKhata processes

Performance Highlights: Q2 | H1 FY26





Operational Highlights

- Q2 Sales volume up 39% QoQ; Sales Values up 55% QoQ. Healthy contribution from 3 key launches
- H1 sales at ~2 msf, valued at Rs.1,126 Crs (~40% of FY26 target)
- Seasonal momentum and robust launch pipeline to boost sales growth in H2
- Collection up 15% QoQ to Rs. 388 Crs in Q2;
 To gain further momentum with planned handovers and new launches during H2
- 764 units handed over in Q2; H1 handovers at a new high of 1,500+ units. Nearly 50% at JVs, thus limiting topline impact
- Robust construction activity across projects
- New construction at recently launched projects, to drive momentum further in H2



Financial Highlights

- Strong YoY trends on low base of last year;
 Absolute earnings modest, due to deferred handover/revenues in Q2
- H1 Total Revenues up 34% YoY to Rs.491 Crs
- Gross margin strong at 30% in Q2; 32% in H1
- EBITDA nearly flat at Rs.70crs and PAT at Rs.29 Crs in H1FY26
- Skewed H2 handovers to boost PAT in H2
- Unlocked Rs.76 Crs cashflows from operation;
 Invested Rs.143 Crs in new projects during H1
- Healthy closing cash balance at Rs.286 Crs;
 To support aggressive construction and pipeline addition during H2



BD Highlights

- Accelerated pipeline addition efforts payingoff, meeting expectations
- 5 projects with 2.3msf (Rs.2,350 GDV) added so far in FY26
- 5 projects with 6+ msf potential at advanced stage of closure, likely during H2
- Focus remains on Bangalore, Pune & Chennai
- BD focused on asset light acquisitions, but right balance of outright for immediate growth

Business Development Highlights



Bangalore North

- Product: Villas
- Ownership: ORP
- GDV Addition: ₹ 200 Crs
- Saleable Area: 0.2 msf
- Location Highlights:

 Enriched with esteemed educational institutions, including international schools and renowned colleges.

Bangalore North

- **Product:** Apartment
- Ownership: JDA
- GDV Addition: ₹ 500 Crs
- Saleable Area: 0.6 msf
- Location Highlights:
 Project is strategically located adjacent to the upcoming large state park in Yelahanka, one of North Bengaluru's most promising residential hubs.

Hinjewadi (Pune)

- **Product:** Apartment
- Ownership: JDA
- GDV Addition: ₹ 700 Crs
- Saleable Area: 0.7 msf
- Location Highlights: Strategically located in a high-demand residential corridor, the product is designed to set new benchmarks in vertical living.

Bangalore North

- Product: Row Houses
- Ownership: JDA
- GDV Addition: ₹ 600 Crs
- Saleable Area: 0.5 msf
- Location Highlights:
 Strategically positioned in one of North Bengaluru's most coveted micromarkets, positioned beside the soon-to-be-unveiled Madappanahalli

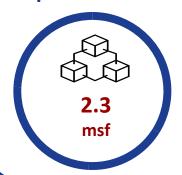
 Biodiversity Park.

Bangalore South

- **Product:** Villaments
- Ownership: JDA
- GDV Addition: ₹ 350 Crs
- Saleable Area: 0.3 msf
- Location Highlights:

 Exceptional connectivity, a thriving social infrastructure, and a balance of urban convenience with natural tranquility.

Pipeline added



GDV Added

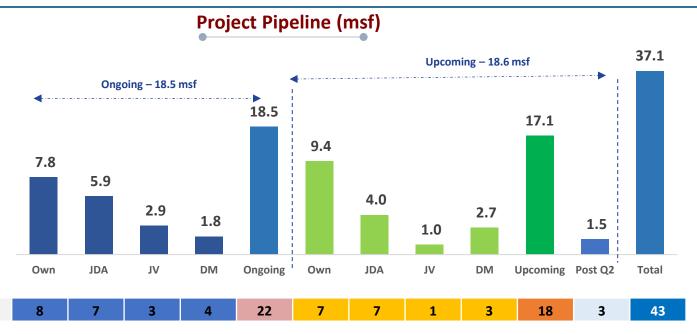


Strong momentum in Business development:

- On track to add 5-6 projects with 6+ msf of potential during H2.
- Projects at advanced stage of diligence closure & documentation.
- 20+ msf projects are under active evaluation

Project Pipeline & Business Development Overview

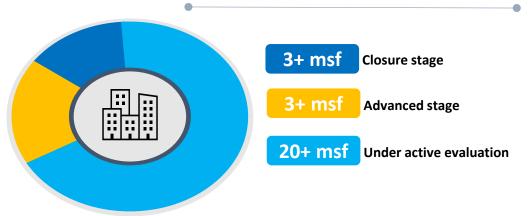




Upcoming Projects 18.6 msf GDV

Ownership	Rs. Crs.
- Own	4,990
- JDA	4,770
- JV	580
- DM	1,130
Total GDV – Upcoming Projects	11,470

BD Momentum Snapshot



- ✓ 5 Project with GDV potential of Rs. 2300+ Crs added
- ✓ Couple of projects channelized to approval process for Q4 launch
- ✓ Pune Pipeline addition gaining momentum
- √ 6+ msf commercial closed, DD at an advanced stage
- √ 20+ msf under various stages of evaluation to enhance our objective of doubling our upcoming project pipeline objective during the year

Project Launches Highlights: H1|FY26





Location: Undri (Pune)

Launch: May 2025

Launch type: New Launch

Project Area: 0.89 msf

Launch Area: 0.44 msf

Area Sold: 48%





Location: E'City (Bangalore)

Launch: July 2025

Launch type: New Launch

Project Area: 0.50 msf

Launch Area: 0.50 msf

Area Sold: 80%





Location: Uttarpara (Kolkata)

Launch: September 2025

Launch type: Phase II Launch

Project Area: 0.86 msf **Launch Area:** 0.28 msf

Area Sold: 43%



Project Launch Outlook: H2|FY26





GDV:

Yelahanka (Bangalore)

Product: Villas
Project Area: 0.2 msf
Ownership: Own

Status: Approval WIP



(Chennai)

Product: Apartment

Project Area: 0.3 msf

Ownership: JDA

GDV: ₹350 Crs

Status: Approvals awaited



Perungalathur (Chennal)

Product: Apartment

Project Area: 0.9 msf

Ownership: Own

GDV: ₹750 Crs

Status: Approvals awaited



Bannerghatta Road (Bangalore)

Product: Villaments

Project Area: 0.3 msf

Ownership: JDA

GDV: ₹350 Crs

Status: Approval WIP



Uttarpara (Kolkata)

₹200 Crs

Product: Villas

Project Area: 0.3 msf

Ownership: Own

GDV: ₹230 Crs

Status: Pre Launch



Uttarpara (Kolkata)

Product: Commercial

Project Area: 0.2 msf

Ownership: Own

GDV: ₹120 Crs

Status: Approvals received



Uttarpara (Kolkata)

Product: Plots

Project Area: 0.4 msf

Ownership: Own

GDV: ₹150 Crs

Status: RERA stage

Handover & Income Recognition Outlook: H2 | FY26



H2 FY26 Robust Handover & Revenue recognition outlook

Project Name	Region	Product	Ownership	Project Area (msf)	Sold Area (msf) *	Revenues (Rs. Crs)	Total Units	Pending Handover	Current Status
Mystique	Bangalore	Apartments	JDA	0.20	0.14	50	119	82	
Pristine Estates	Bangalore	Plots	Own	0.28	0.28	125	107	107	OC Received: eKhata
Solitaire	Bangalore	Apartments	JDA	0.32	0.23	123	189	189	process commenced
Hebbal One	Bangalore	Commercial	JDA	0.14	0.11	92	1	-	
Southern Crest Tower D	Bangalore	Apartments	JDA	0.08	0.04	34	30	30	OC and eKhata awaited
Sunshine One	Kolkata	Apartments	Own	0.78	0.72	261	1,192	1,192	Q3 completion
Grand One Cluster F & G	Kolkata	Apartments	Own	0.51	0.47	172	588	588	Q4 completion
WYTfield Phase II	Bangalore	Apartments	JV	0.51	0.51	271	592	592	Q4 completion
				2.82	2.50	1,128	2,817	2,780	

















(*2.5 msf represents 94% of SPL Area: Balance area belongs to LO's)

Project Completion Outlook: H2|FY26



Unrecognised Revenue & Handover Potential in Recently completed Projects



Product: Apartments

Ownership: JDA SPL Area: 0.15 msf

Sold Area: 0.14 msf

Revenues: Rs. 50 Crs.

Handovers: 82



Product: Plots **Ownership:** Own

SPL Area: 0.28 msf Sold Area: 0.28 msf

Revenues: Rs. 125 Crs.

Handovers: 107



Product: Commercial

Ownership: JDA

SPL Area: 0.14 msf Sold Area: 0.11 msf

Revenues: Rs. 92 Crs.

Handovers: NA



Product: Apartments

Ownership: JDA

SPL Area: 0.04msf

Sold Area: 0.04 msf **Revenues:** Rs. 34 Crs.

Handovers: 30



Product: Apartments

Ownership: JDA

SPL Area: 0.23 msf Sold Area: 0.23 msf

Revenues: Rs. 123 Crs.

Handovers: 189

420+crs.

Revenue recognition

pending eKhata in

recently Completed

Projects



Product: Apartments

Ownership: Own

SPL Area: 0.78 msf Sold Area: 0.72 msf Revenues: Rs. 261 Crs.

Handovers: 1192



Product: Apartments

Ownership: Own

SPL Area: 0.51 msf

Sold Area: 0.47 msf

Revenues: Rs. 172 Crs.

Handovers: 588



Product: Apartments

Ownership: JV

SPL Area: 0.51 msf Sold Area: 0.51 msf

Revenues: Rs. 272 Crs.

Handovers: 592

700+crs.

Revenue potential

including projects scheduled for

handovers in H2

Honors & Accolades: H1|FY26





Developer of the Year - Shriram
Properties
GRI Awards | Real Estate, India, 2025



Most Preferred Workplace for Women 2025-26 Certified - Shriram Properties



Residential Developer of the Year - Shriram
Properties
ACE Alpha Awards



Best Learning Technology Implementation -Shriram Properties



Financial Highlights: Q2 | H1 FY26

Financial Highlights: Challenging Quarter, But Macro Headwinds Resolving...



- GBA transition issues led to deferred revenue recognition; Transient impact during the quarter
- Strong YoY growth trends, but absolute revenues and earnings muted due to deferred OC/CC and eKhata across recently completed projects
- Situation resolving already OC received in all but 1 project since Oct'25; eKhata process begun
- Project level profitability remains healthy, as reflected in Gross Margins during Q2 & H1
- Lower absolute profits also impacted by:
 - (i) higher brand/project launch expenses on Pune entry (approx. Rs. 5 Crs in Q2)
 - (ii) One-time settlement costs on Kolkata land with Ashiana (approx. Rs. 6 Crs)
- o Robust revenue recognition outlook for H2 | FY26, with on-track completion of ongoing projects targeted for completion and resolving GBA situation, thus enabling revenue recognition from those deferred in H1.

Financial Highlights: Profit & Loss – Q2 | H1 FY26



Particulars (Rs Crs)	Q2 FY26	Q2FY25	YoY	H1 FY26	H1 FY25	YoY	FY25
Income from Operations	205.3	140.6	46%	447.6	294.6	52%	823.4
Other Operating Revenues*	15.2	7.6		27.6	62.8		125.8
Total Operating revenues	220.5	148.2	49%	475.2	357.4	33%	949.2
Other Income	8.5	6.9		15.3	8.6		24.2
Total Revenues	229.0	155.1	48%	490.5	366.0	34%	973.4
Cost of Revenue	143.9	94.8	52%	304.6	201.0	52%	574.9
Employee Benefit Expense	28.5	22.9		53.5	45.8		92.5
Other Expenses	32.3	24.1		66.5	52.4		126.7
Other Expenses (non recurring)#	5.7	-		5.7	-		-
Total expenses	210.4	141.8	48%	430.3	299.2	44%	794.1
EBITDA before share of JV Profit/(loss)	18.6	13.3	40%	60.2	66.8		179.3
Add: Share of profit/(loss) of JVs	4.7	0.2		9.6	3.4		23.5
EBITDA with Share of JV Profit/(Loss)	23.3	13.5	73%	69.8	70.2	-1%	202.8
Finance costs	22.0	27.0	-19%	44.3	53.7	-18%	104.6
- Interest expense & other finance cost	20.3	22.9		41.1	45.7		88.2
- Unwinding Impact (non-cash / GoWB Royalty)	1.7	4.1		3.2	8.0		16.4
Depreciation	2.4	2.7		4.7	5.4		10.3
Profit Before Tax	(1.1)	(16.2)		20.8	11.1	87%	87.9
Tax expense	(9.7)	(15.4)		(8.4)	(5.6)		10.6
Net Profit	8.6	(0.8)		29.2	16.7	75%	77.3



- ✓ H1 Operating Revenue at
 Rs. 475.2 Crs. up +33% YoY
- ✓ H1 Total Revenues at 490.5Crs. up +34% YoY



- ✓ H1 Gross Profit at Rs. 143
 Crs. up +53% YoY
- √ 32% Gross Profit Margin

✓ H1 PAT at Rs. 29.2 Crs up
+75% YoY

^{*} Other Operating Revenues include impact of ASK exit from Shriram Pristine Estates, fair value gains in Project JVs and monetization of development rights etc.
Impact of one time settlement on account of closure of JDA in Kolkata

Financial Highlights: Profit & Loss – Q2 | H1 FY26



Q2 FY26

- Challenging quarter, due to GBA & eKhata issues impacting revenue recognition.
 - Handover/revenue recognition restricted to 5 recently completed projects.
 - Nearly 50%+ of Q2 handovers were in JVs & DMs, thus limited impact on SPL Consolidated Revenues.
 - Green shoots visible, stabilizing of GBA & eKhata issues expected to return to normalcy in H2.
- Other Operating Revenues comprises of gains from fair value measurement of Project JV investments etc.
- Other Expenses higher due to brand campaigning in Pune, new launch expenses and non recurring land settlement costs.
- Projects profitability remained intact with Gross margin at 30%, reaffirms business fundamentals and profitability
- o Positive net earnings for the quarter, though lower YoY reflecting lower revenue base.
- Set to bounce back strong in H2, supported by robust handovers. Remain confident of achieving targeted handover of 3,300+ units in FY26

H1 FY26

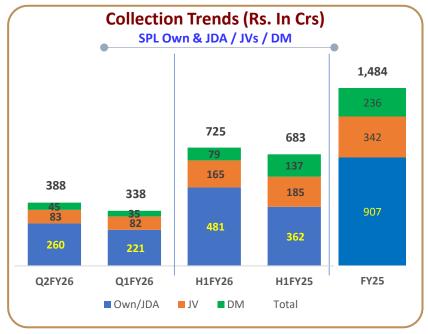
- External delays led deferred handover / Income recognition led to subdued H1 performance.
- Current revenues driven by handover in recently completed projects (Park 63, Shankari, Liberty Square & Grand One).
- Other Expenses slightly higher due to Pune brand campaigning, non recurring land settlement costs and new launch expenses.

Consolidated Cash Flows: Q2 | H1 FY26

(Excl. DM & JV cashflows)



Amount in Rs. Crs	Q2 FY26	Q1 FY26	H1FY26	H1FY25	FY25
Operating Inflows	264	221	485	380	983
Construction	(136)	(111)	(247)	(164)	(422)
Marketing & Admin Overheads	(62)	(53)	(115)	(90)	(197)
Other Operating outflows	(14)	(33)	(47)	(28)	(59)
Operating Outflows	(212)	(197)	(409)	(282)	(678)
Cash Flow from Operations	52	24	76	98	305
Loan Drawls	314	20	334	179	450
Loan Repayment	(191)	(97)	(288)	(243)	(432)
Net flow from Borrowings	123	(77)	46	(64)	18
Interest expense, net	(16)	(15)	(31)	(31)	(59)
Other financing cashflows	8	10	18	9	9
Cash Flow from Financing	115	(82)	33	(86)	(32)
FCF Before New Project Inv.	167	(58)	109	12	273
Less: New Project Investment	(68)	(75)	(143)	(75)	(143)
Net Free Cash flow	99	(133)	(34)	(63)	130
Opening Cash & Cash Equiv.	187	320	320	190	190
Closing Cash & Cash Equiv.	286	187	286	127	320



- ✓ Operating inflows improved YoY; Cashflow from operations nearly doubled sequentially
- ✓ Handover led collections to improve operating inflows in upcoming quarters
- ✓ Operating inflows deployed on Construction to fuel project completion momentum
- ✓ New project investment of Rs. 143 Crs during H1

Debt Profile: Healthy Gearing with Competitive Cost

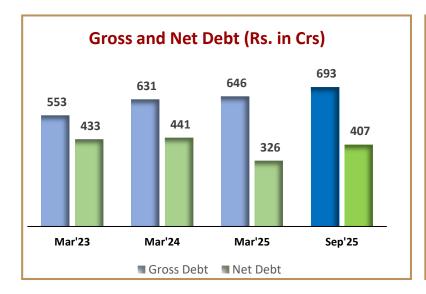


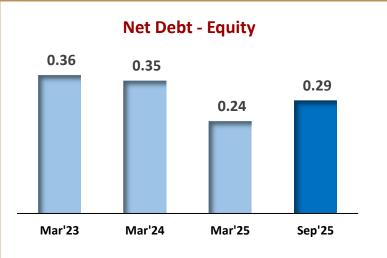


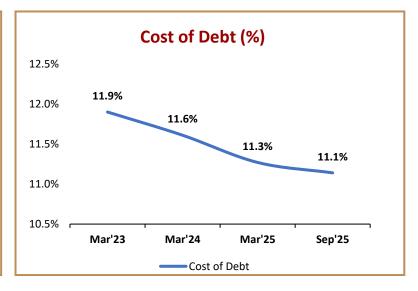
Debt Profile & Cost of Debt Trends - Consolidated

Particulars (Rs. in Crs.)	Sep'25	Mar'25	Mar'24	Mar'23
Gross External Debt ¹	693	646	631	553
C & CE	286	320	190	120
Net Debt	407	326	441	433
Total Equity	1,388	1,356	1,277	1,200
Net debt/Equity	0.29	0.24	0.35	0.36

- ✓ Comfortable debt position with Net Debt of ~407 Crs.
- ✓ Debt-Equity remains healthy at 0.29x.
- ✓ Cost of debt stood 11.1% and remains competitive.
- ✓ Debt mainly on construction funding.
- ✓ Declining interest rate environment to help reduce cost of debt further in the coming quarters.
- ✓ Backed by A- Positive outlook credit rating from CRISIL.









Outlook | FY26

Artist's impression of Shriram Spectrum, Pune

Business Outlook: H2 FY26



Launches & Sales Momentum:

- Renewed confidences with strong lineup of H2 Launches
- Encouraging response for H1 launches; strong momentum continues
- Strong catch up, likely during Q3/H2 FY26 based on robust launch lineup

Robust revenue recognition & earnings outlook:

- Income recognition set to gain momentum with normalised OC/CC process and increased handover momentum likely in H2
- Increased revenue base coupled with stable margins to enable revenue/earnings catch-up in H2.

Accelerated Business Development efforts:

- Substantial progress in pipeline addition so far and momentum to continue during H2FY26
- SPL's agile approach resulting faster turnaround through channelizing the projects to approval mechanism

FY26 Guidance:

- SPL geared up and poised for achievement of FY26 guidance
- Thereby setting up a strong foundation for FY28 mission

FY26 Outlook Guidance





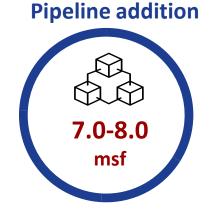














Strategic Objectives:

- Growth Momentum: Target 20%+ CAGR in sales over next 3 years
- **Sustaining Profitability:** Strong earnings growth momentum with improving profitability and returns
- Strong Operating Platform: Reinforced S&M team; Strong launch pipeline demonstrated execution & handover capabilities
- Strong momentum in Pune: Capitalize on early success and create healthy pipeline and sales momentum in Pune

Mission 1-2-3-4 (FY28): On a Right Path; Confident of Delivery



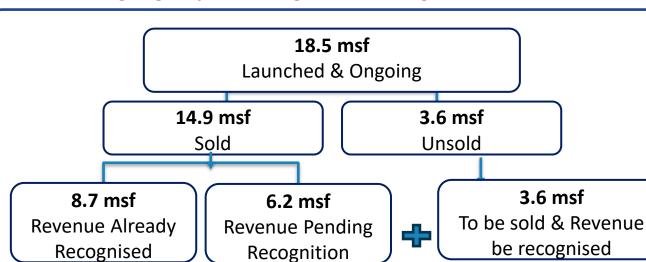




3 X Revenue Rs. ~2,500-3,000 Crs



Ongoing Projects driving revenue recognition for the mission



Revenue recognition Potential*

9.8 msf (5,000+ Crs)

Own/JDA: 6.6 msf (Rs.3,600 crs+)

JV: 2.5 msf (Rs.1,400 crs+)

Supply for Mission accelerated by BD Efforts

~20 msf

3 years cumulative sales volume required to achieve the mission

~30-35 msf

Pipeline required to achieve the target

~22.2 msf (3.6+18.6)

Pipeline available (Ongoing Unsold+ Pipeline Live)

~15-20 msf

Pipeline addition to be done in next 12 to 18 months to achieve the mission

~30+ projects under evaluation

- ~2.3 msf Addition done in FY26
- 6+ msf at advanced stage of diligence
- Additional 20+ msf under active evaluation

* Note: As of September 30, 2025



Thank You



Annexure-1: Projects Snapshot by Development Models





Own Developments

Execution Track Record

Completed

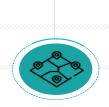
- √ 8 projects
- ✓ 6.6 msf.

Ongoing Projects

- √ 8 Projects
- ✓ 7.8 msf.

Upcoming Projects

- ✓ 7 Projects
- ✓ 9.4 msf.



Joint Developments

Execution Track Record

Completed

- √ 24 projects
- ✓ 12.2 msf.

Ongoing Projects

- ✓ 7 Projects
- ✓ 5.9 msf.

Upcoming Projects

- √ 10 Projects
- ✓ 5.5 msf.



Joint Ventures

Execution Track Record

Completed

- √ 4 projects
- √ 4.3 msf.

Ongoing Projects

- √ 3 Projects
- ✓ 2.9 msf.

Upcoming Projects

- ✓ 1 Project
- ✓ 1.0 msf.



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Development Management

Execution Track Record

Completed

- √ 12 projects
- √ 6.1 msf.

Ongoing Projects

- √ 4 Projects
- ✓ 1.8 msf.

Upcoming Projects

- √ 3 Project
- ✓ 2.7 msf.

Annexure-2: Consolidated Cash Flows – With and Without JV Cashflows

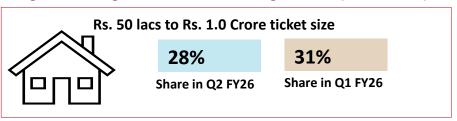


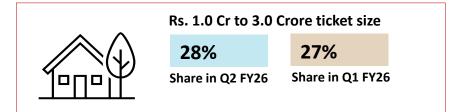
Particulars	SP	L Consolidated (CFS	6)	SPL Enterprise (100%) ¹ (Excl DM)			
Amount in Rs. Crs	Q2 FY26	H1 FY26	FY25	Q2 FY26	H1 FY26	FY25	
Operating Inflow	264	485	983	334	634	1,335	
Construction	(136)	(247)	(422)	(189)	(332)	(581)	
Mktg. & Admin Overheads	(62)	(115)	(197)	(70)	(128)	(224)	
Other Operating outflows	(14)	(47)	(59)	(18)	(53)	(67)	
Operating Outflow	(212)	(409)	(678)	(277)	(513)	(872)	
Cash flow from Operations	52	76	305	57	121	463	
Loan Drawls	314	334	450	333	359	643	
Loan Repayment	(191)	(288)	(432)	(214)	(327)	(702)	
Net flow from Borrowings	123	46	18	119	32	(59)	
Interest expense, net	(16)	(31)	(59)	(22)	(44)	(114)	
Other financing cashflows	8	18	9	8	(8)	12	
Cash flow from Financing	115	33	(32)	105	(20)	(161)	
FCF before New Project Inv.	167	109	273	162	101	302	
Less: New Project Inv.	(68)	(143)	(143)	(70)	(149)	(167)	
Net Free Cash flow	99	(34)	130	92	(48)	135	
Opening Cash & Cash Equiv.	187	320	190	249	389	254	
Closing Cash & Cash Equiv.	286	286	320	341	341	389	

Annexure-3: RE Sector & Mid Market demand dynamics



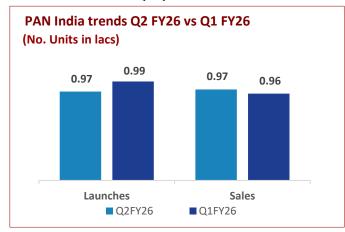
Categories driving residential Sales during Q2 FY26 (QoQ Trends)

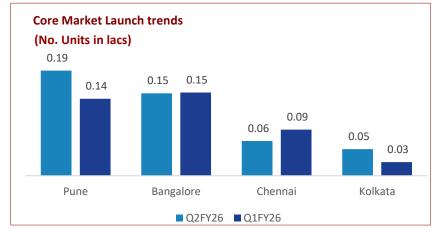


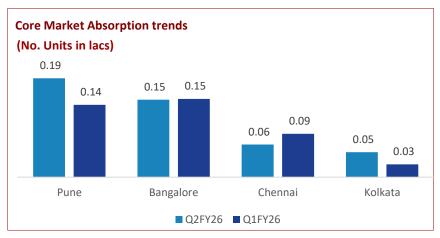


Nearly 56% of Q2FY26 absorption pan-India in the midmarket / mid-premium categories

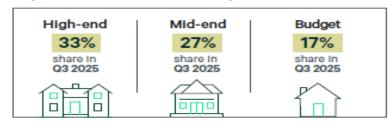
PAN India trends QoQ







Segment wise Launch Trends during Q3 CY25/Q2 FY26



- ☐ Mid and Mid Premium Segments poised for steady growth in upcoming quarters.
- ☐ Balanced supplies and improving customer sentiment, sector poised for growth.
- ☐ Pricing moderation & interest cut improving affordability & faster decision making.

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